Write your own ticket to business success

Selling Yourself

by Jeff Davidson

How can you become a recognized expert in your field? Attract

the lucrative clients and customers you really want? Reap greater financial rewards? Get a coveted promotion?

If you want to increase your visibility, stand out from the crowd and build a high profile ... Selling Yourself reveals how to successfully promote yourself step by step.

Today's Most Powerful Tool For Success

Jeff Davidson, a bestselling author who has had more words published than
Shakespeare, draws on his own selfmarketing efforts as well as the insights of today's top business leaders to
provide literally hundreds of outstanding
strategies for reaching your goals and
achieving success.

Entrepreneurs: Discover how to become a leading authority in your industry... make yourself a quoted "expert" in trade publications ... and parlay your status into bottom-line profits.

Sales Representatives: Gain invaluable tips to help you anticipate customer needs ... sell more profitably by telephone ... and generate qualified leads that amount to big business.

Corporate Employees: Find out how to impress your boss ... where to find a career mentor ... and how to assure you get the promotion and raise you want.

Each cassette packs dozens of tried-and-true techniques and tactics that enable you to master the art and science of self-promotion.

Gain the tools you need to advance your career and make a name for yourself.

Six Audiocassettes

12590AS \$59.95



SELF-PROMOTION